

PRESS RELEASE

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VEM SOLUTIONS ACQUIRES 70% OF THE SHARES OF HELIAN SRL AN INNOVATIVE PLAN TO MONITOR MOBILITY IN THE TERRITORY IS LAUNCHED

Vem Solutions S.p.A., a Viasat Group company that designs and manufactures hardware, firmware and software platforms for the support and provision of telematics, IoT and Big Data services, **announces the acquisition of 70% of the shares of Helian S.r.l.**, a company based in Abruzzo, Italy. Helian S.r.l. specializes in hardware and software solutions for road safety and traffic; it has created **Street Control** and other solutions dedicated to territorial and environmental monitoring through Wireless Sensor Networks.

“This acquisition - **explains Marco Annoni, CEO of Vem Solutions S.p.A.** - is a step of the Group’s broader strategic plan which, among other things, also concerns the development of innovative and advanced telematics solutions to pave the way, through the improvement of mobility, towards sustainable smart cities”.

“What the Viasat Group wants - **says the Chairman, Domenico Petrone** - is to create a strong synergy between the two companies and, by connecting Helian's telematics platform to those of the Group, to create integrated solutions useful for monitoring mobility in the territory that will allow public administrations to establish a higher degree of control over the urban car fleet. First of all - **the President continues** - we wish to provide car insurance coverage, but also to monitor everything that is connected with the territory and transport, such as road congestion, air quality monitoring, car park management, the quantity of emissions from industrial areas, infrastructure monitoring, the transport of dangerous substances, the detection of accident-prone roads, the monitoring of wooded areas and other innovations that have in common the safety of citizens and territory”.

“The technologies developed by Helian - **says CEO Gianluca Di Francesco** - are a simple solution to a complex problem of today: road safety. In fact, according to ANIA, about 2.9 million uninsured vehicles, equal to 6.7% of the total, circulate on Italian territory, and one in four vehicles, about 13 million, fails to comply with the regulations. The risk for citizens is very high, considering that a possible accident with an uninsured car means that the responsible party might be unable to compensate the economic damages caused. The industrial synergy between two companies such as Helian and the Viasat Group will create new platforms for the security and monitoring of our cities, which are increasingly connected and digital, with the aim of making them more comfortable and liveable.”

The acquisition was followed by the consulting firms Nash Advisory and by RSM Studio Palea Lauri Gerla, as financial advisors, by the lawyers Luca Pecoraro and Massimo Di Rocco, as well as by the companies Wave S.r.l. and EY.

Who is Helian S.r.l. Helian is a company based in Abruzzo, Italy. It specializes in proposing enabling platforms for urban safety and degradation management. It develops solutions for territorial and environmental monitoring through WSN (wireless sensor network) and is the creator of Street Control, a system that allows vehicle control and sanctioning on the go.

Who is Viasat Group. Viasat Group is a European group specializing in designing, manufacturing and distributing telematics products and services and IOT (Internet of Things) for the insurance and management of fleets, as well as for Big Data industries. It is present through its subsidiaries and distributors in over 50 countries in Europe, Africa, the Middle East and Latin America. It manages around 700,000 vehicles equipped with satellite technologies, 5.8 million connected people (Apps, wearable devices, workforce management), 25 cities connected with smart transport systems and 8,000 buildings all over the globe, with over 600 employees.

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Viasat Group S.p.A.